Corrigendum - RFP for Selection of PMU for ERP Implementation		
Pre-Bid Meeting Date - 18.09.2026 at 02.00PM		
GEM Tender Bid- GEM/2026/B/801025 dated 08.09.2026		
RFP Clause	**Pre-Bid Query / Suggestion**	**Corrigendum Points**
Bid Data Sheet – Last Date/Time for Online Submission	Request to extend bid submission date by three weeks from publication of pre-bid clarifications/corrigendum.	21 Days from 09.10.2026
6.2(c)(iii), 6.4(i), 7.2 – Minimum Technical Score	Clause 6.2(c)(iii) states minimum technical score of 60, while Clauses 6.4(i) and 7.2 state	The applicable minimum technical qualifying score is 50 marks out of 100.
7.2(D) – Personnel Evaluation / Project Manager	Project Manager scoring assigns 0.1 mark for IT project experience and number of projects, while higher thresholds receive 2 marks. Confirm whether 0.1 mark is a typographical error and should be 1 mark.	The Project Manager scoring table shall be read as 1 mark for the lower slabs of IT project experience and number of projects.
7.1 – Pre-Qualification, Technical Capabilities	Remove the seven-year limitation and allow relevant experience from Government Departments, Financial Institutions and Healthcare organizations.	The experience requirement under Clause 7.1 shall be read as five (5) years instead of seven (7) years. Relevant experience from Government Departments, Financial Institutions, and Healthcare Organizations are not considered.
7.2 B1 – Average Turnover from Consulting Services	Change the scoring basis from Consulting Services turnover to IT/ITES turnover and revise slabs to <100, >101–150, >151 Cr.	The turnover criteria under Clause 7.2 B1 shall be revised to consider IT/ITES turnover instead of Consulting Services turnover, with scoring slabs of < ₹100 Crore – 0 mark, > ₹100 Crore to ₹200 Crore – 5 marks, and > ₹200 Crore – 10 marks.



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RFP Clause	**Pre-Bid Query / Suggestion**	**Proposed IREL Reply / Clarification**
7.1 – Pre-Qualification, Technical Capabilities – Documents	Allow CA Certificate in place of Client Completion/Go-Live Certificate and allow ongoing projects with CA certificate for collections till date.	The RFP permits Form 3(A) certificate from a practicing Chartered Accountant, along with the Work Order and bidder declaration in Form 3, for the projects specified in the Pre-Qualification Criteria. Ongoing projects shall not be considered for the 'completed assignments' requirement.
7.2 – Technical Scoring, A1	Allow ongoing ERP PMU/advisory engagements with WO and CA certificate of collections till date.	RFP Conditions shall prevail.
7.2 – Technical Scoring, A3	Allow ongoing mining/mineral/metallurgy engagements with WO and CA certificate of collections till date.	RFP Conditions shall prevail.
2.1(vii) – Phased ERP Implementation	Clarify whether PMU may recommend modifications to the proposed Phase-I/Phase-II module rollout based on AS-IS/TO-BE findings and module interdependencies.	Yes. The RFP requires the PMU Consultant to ensure phased implementation and specifically authorizes the PMU to recommend module-wise and unit-wise rollout plans based on organizational readiness.
2.1(viii) – Data Migration, Testing and Go-Live	Request detailed legacy application/data-volume information to assess PMU effort.	Such details will be established during the Current State Assessment, stakeholder consultations and requirement-gathering activities. Bidders shall price their services based on the scope and conditions stated in the RFP.
2.2 – Deliverables, Concept Note / ERP Package Selection	Clarify whether IREL is considering Open Source/COTS ERP and preferred Cloud/NICSI/MeitY-compliant Cloud or On-Premise deployment; confirm PMU will recommend the suitable option.	The RFP does not prescribe a specific ERP product, whether Open Source or COTS, nor does it prescribe a specific deployment model. The PMU is required to prepare a concept note/presentation advising IREL on the suitable ERP package.
2.3 & 7.2 – PMU Team Structure and Resource Deployment	Clarify team mix, number of resources, indicative deployment/effort and whether five evaluated positions are minimum resources throughout.	Clause 2.3 provides a tentative PMU structure comprising Project Manager, Functional Consultant, Technical Consultant and Module Experts, to be deployed depending upon the nature and scope of the project. The five positions identified under technical evaluation are the key personnel positions for evaluation; the RFP does not state that all five must remain continuously deployed throughout the full contract period. Deployment shall be commensurate with project requirements and the approved plan.
2.4 – Duration of Contract / PMU Deployment	Clarify whether there is a gap between SI RFP/evaluation and SI Work Order and whether all PMU resources remain continuously deployed.	The RFP defines a 24-month overall contract period and a six-month PMU scope up to selection of SI, followed by SI implementation activities supervised by the PMU. Deployment shall be aligned with the applicable phase/activity and approved resource deployment plan.
7.1 – Pre-Qualification, ERP Module Experience	Clarify whether the two required modules must be distinct, or whether the same module across multiple assignments can satisfy the requirement.	The criterion requires experience with at least two modules from the listed ERP modules. Accordingly, the two modules shall be distinct.
7.2 – Technical Evaluation, Minimum Technical Score	Request increasing minimum technical qualifying score from 50 to 70.	RFP Conditions shall prevail.
5.1 – Payment Terms	Request delinking milestones 6–8 from SI implementation milestones and linking them to PMU-specific/time-based deliverables.	RFP Conditions shall prevail.



6.7 – Location	Clarify deployment locations, onsite/remote mix and indicative frequency/duration of visits to IREL units.	Services shall be performed at IREL offices and other incidental locations as required under the Agreement. The RFP does not prescribe a fixed onsite/remote ratio or visit frequency; deployment and travel shall be planned according to project activities. The price should be inclusive of travel/transport to Mumbai and project sites as specified in the RFP.
7.1 – Pre-Qualification, ERP Module Experience	Reduce the requirement from at least two modules to at least one listed ERP module.	RFP Conditions shall prevail.
7.2 A1 – Experience in ERP PMU/Advisory Assignments	Increase marks from 2.5 per assignment to 5 marks per assignment.	RFP Conditions shall prevail.
Annexure 12 – EMD/Bid Security / Security Deposit	Confirm acceptance of e-BG issued through NeSL or another authorized electronic platform for EMD and Security Deposit.	RFP Conditions shall prevail.
2.4 – Duration of Contract	Clarify extension of PMU engagement and consequential fee revision if SI selection/implementation is delayed for reasons not attributable to PMU.	RFP Conditions shall prevail.
2.2 – Deliverables	Clarify whether 'any other report as may be warranted' is included in fixed fee or is a change request.	RFP Conditions shall prevail. Bidder to provide required reports
Article 5 / Clause 5.1 – Payment Milestone 6	Clarify demarcation between Milestone 5 (supervision/monitoring) and Milestone 6 (development/acceptance of modules) due to perceived overlap.	Milestone 5 covers supervision and monitoring of SI implementation. Milestone 6 is linked to module-specific review/acceptance deliverables, including Module Review Reports, Configuration/Customization/Testing Review Reports and Acceptance Recommendations, The deliverables and acceptance basis distinguish the two milestones.
7.2 / Article 4.2–4.3 – Proposed Key Personnel / Substitution	Allow replacement of proposed key personnel between bid submission and commencement if unavailable, subject to equal/higher qualification and IREL approval.	Any substitution of personnel shall be subject to the RFP/Agreement provisions and IREL's concurrence/approval.
Annexure 2 – Power of Attorney	Specify stamp paper denomination or confirm execution as per stamp duty applicable in the State of execution.	The Power of Attorney shall be executed and notarized as required by the RFP and applicable law. The Power of Attorney shall be executed on ₹500/- (Rupees Five Hundred only) non-judicial stamp paper.
Annexure 8 / Clause 7.1(5) – No Blacklisting	Clarify whether self-certified letter, notarized affidavit, or both are required and, if affidavit, stamp paper denomination.	Both are required.
2.1(vii) – Phased ERP Implementation	Clarify meaning of 'etc.' in Phase-I core enterprise functions.	The 'etc.' refers to other closely related core enterprise functions approved for Phase-I based on the finalized requirements and implementation plan to be mutually decided between IREL and Selected Bidder.
2.1(vii) – Phased ERP Implementation	Suggest unit-wise implementation rather than splitting modules into phases.	PMU also required to recommend module-wise and unit-wise rollout plans based on organizational readiness.
2.4 – Duration of Contract	Clarify how IREL's SI bid submission/approval/evaluation timelines fit within 24 months and whether PMU duration is extended pro rata for IREL-caused delays.	The 24-month overall project duration comprises six months of PMU activities up to SI selection and 18 months of SI implementation activities supervised by the PMU. Bid evaluation and related activities are included in the PMU scope.
5.1 – Service Charges and Payment Terms	Request amendment of payment milestones: increase Final RFP milestone from 15% to 30% and reduce supervision milestone from 35% to 20%.	RFP Conditions shall prevail.



7.1 – Similar Assignment Definition	Include 'Implementation as system integrator' in the definition of Similar Assignment.	RFP Conditions shall prevail.
7.1 – Industry Experience	Remove the exclusion of implementation experience in Government Departments, financial industry and health sector.	RFP Conditions shall prevail.
7.1 – ERP Module Experience	Include ERP Implementation experience in addition to PMU/Consultancy experience for the two required modules.	RFP Conditions shall prevail.
7.2 A1 – ERP Experience	Include completed 'Implemented services' experience in addition to PMU/advisory services for ERP in India.	RFP Conditions shall prevail.
1.1 – Introduction / PMU Scope	Share complete list of IREL offices/plants/production facilities under PMU scope other than Corporate Office Mumbai.	The RFP identifies OSCOM (Odisha), Chavara (Kerala), Manavalakurichi (Tamil Nadu), Rare Earths Division (Udyogamandal, Kerala), Rare Earth Permanent Magnet REPM (Vizag), Rare Earth and Titanium Theme Park (RETTP), Bhopal and Corporate Office Mumbai. The scope states that the Current State Assessment shall cover all Units and Corporate Office. These locations constitute the locations identified in the RFP for the assignment.
2.1(ii) – Current State Assessment and Business Process Study	Clarify the list of offices/plants/production facilities where AS-IS study is to be undertaken.	As above.
6.7 – Location	Clarify whether PMU team is stationed at CO Mumbai or other plants and meaning of required man-hours at Authority offices.	The PMU services shall be performed at IREL offices and other incidental locations as mentioned above.
7.2(D) – Project Manager Technical Scoring	Request correction of scoring so maximum becomes 10 marks and increase marks for experience/ERP projects.	RFP Conditions shall prevail.
2.1(iii) – Gap Analysis and BPR	Remove Business Process Re-engineering (BPR) from the PMU scope.	RFP Conditions shall prevail.
7.1 – Pre-Qualification Stage, Sr. No. 2 – Technical Capabilities	Clarify whether Power and Steel are separate eligible industry sectors and whether credentials from either sector can independently satisfy the eligibility criterion.	Power and Steel are both expressly included in the eligible sectors in the RFP. They are separate sector descriptions.
7.1 – Pre-Qualification Stage, Sr. No. 2 – Technical Capabilities / Form 3(A)	Request removal of the requirement for the Chartered Accountant to certify project completion status and completion date in Form 3(A), limiting CA certification to fee/revenue received.	RFP Conditions shall prevail.
7.2(B) – Financial Capability	Clarify documentary evidence for Average Turnover from Consulting Services and Net Worth as on 31.03.2026, and whether Annexure 1 Form 4 is required.	Bidders shall submit Annexure 1 Form 4 – Financial Capacity of the Bidder, together with the supporting audited financial statements/CA-certified documents as applicable under the RFP.
2.4 – Duration of Contract	Request that the period between final evaluation/recommendation and SI onboarding be treated as a Cooling/SI-Mobilization Period, with no mandatory onsite deployment of the PMU Team Leader until SI onboarding.	PMU deployment shall be aligned with the relevant project phase and deployment requirements.

