

**Request for Proposal
for
SALE OF GARNET MIX
OSCOM, Odisha**



IREL (India) Limited

(A Govt. of India Undertaking – Dept. of Atomic Energy)

Plot No. 1207, Veer Savarkar Marg,

Near Siddhi Vinayak Temple,

Prabhadevi, Mumbai- 400028.

Website: <http://irel.co.in>

Bid Summary

Sl No	Particulars	Information
1	Name of work	Request for proposal for sale of 9000t (approx.) Garnet mix. Location: OSCOM Unit of IREL (India) Limited Matikhalo-Ganjam, Odisha -761045
2	RFP Reference Number	IREL/CO/MKTG/GAR-MIX/RFP/08/2026
3	Type of bidding	Public tender
4	RFP Publishing – Date	06/07/2026
5	Last Date and Time of submission of RFP	27/07/2026, 17.30 Hrs
6	RFP Opening - Date & Time	28/07/2026, 11.00 Hrs
7	Tender Fee	Not applicable as bidder will download the same from website.
8	Earnest Money Deposit (EMD)	Rs.40,000
9	Bid validity	90 days from bid due date
10	Contact person and Address of IREL for communication	S.Acharjya, General Manager (Technical)& Mktg / R.Kumar Sr. Manager - DS IREL (India) Limited, Plot No.1207, VS Marg, ECIL Building, Opp. Siddhi Vinayak Temple, Prabhadevi, Mumbai – 400 028 Email: biz@irel.co.in

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1. Introduction:

IREL (India) Limited, a Mini Ratna-1 company, is a Govt. of India Undertaking under the Department of Atomic Energy and is operating Beach Sand Mining and Mineral processing plants at Chavara (Kerala), Manavalakurichi (Tamilnadu) and Orissa Sands Complex (OSCOM), Chatrapur (Odisha), to produce Ilmenite and associated minerals such as Rutile, Leucoxene, Zircon, Sillimanite, Garnet, etc.

IREL seeks offers from bidders for off take of garnet fine concentrate stored at OSCOM Unit, Odisha on as is where is basis and immediate sale basis.

2. Objective

IREL, OSCOM is producing Garnet with different grade and sizes. At present, IREL is having following stock of Garnet Mix product and intend to sale to the prospective buyers (i.e. end-users or processors for value addition at their end).

Item	Description
Product for sell	Garnet Mix Product
Quantity(approx.)	9000 tonnes
Typical specification	Garnet >=90%
Particles size distribution	-170+200#: 98% (detail particle size distribution is attached at Annexure IV

3. Instructions to bidder –

1. Offers are invited from Indian bidders who meet prequalification criteria indicated in this RFP.
2. Before submitting offer, the bidders are requested to carefully examine the objectives, Qualification criteria and bid conditions.

3. The RFP shall be filled in totality and all pages shall be signed by the applicant/authorized person in token of acceptance of RFP terms and conditions. The RFP bid and all correspondence incidental to and concerning to the RFP bid shall be in English language only.
4. IREL reserves the right to modify the RFP by amendment for any reason whatsoever at any time prior to the last date of submission of RFP and such amendments if any shall be hosted in the website only.
5. The bidders who are meeting the qualification criteria may submit their RFP bid in sealed cover along with credentials complete in all respect.
6. The RFP bid shall be submitted in a separate sealed envelope superscribed with “RFP for sale of Garnet Mix available at OSCOM Unit of IREL(India) Limited” addressed to:
General Manager – Technical & Marketing, IREL (India) Limited, 1207, Veer Savarkar Marg, Prabhadevi, Mumbai – 400 028 on or before 17.30 hours 27/06/2026.
Any clarifications to be obtained from Mr R Kumar, SM(Mktg), 8104997162/022-24242227
7. The RFP proposal prepared and submitted by the bidder shall comprise the following.
 1. RFP Application form
 2. Bidders company Profile
 3. Documentary proofs (self-attested) in support of meeting all parameters as per Qualification Criteria.
 4. Filled in Commercial offer/ Price bid as per format.
 5. Any other document required for the fulfillment of the requirement of the tender.
8. Any one of the above documents, required to be submitted is found short / inadequate, the offer is liable to be rejected at that stage. However, IREL at its discretion may call for any clarification regarding the document. IREL at its discretion may also ask for the submission of any additional/missing/incomplete document(s) within a stipulated time period. In such case(s), the party shall have to comply with IREL’s requirement within the specified time. In case of non-compliance to such queries, the

offer will be rejected without entertaining further correspondence in that regard.

9. The RFP bid will be opened at 11.00 hours on 28/07/2026. If the date fixed for opening of RFP bid is subsequently declared as holiday by Govt. of India/State Govt., the bid will be opened on next working day, time and venue remaining unaltered.
10. Bidders have to submit their offer well in advance so that the bids are received at IREL Corporate Office, Mumbai on or before the due date at 17.30 hr. IREL will not be responsible for any delay due to postal/courier service.
11. IREL reserves its right to accept or reject any or all RFP or any part of the RFP without assigning any reason whatsoever it may be and shall not be liable for any compensation to expenses / loss incurred by the bidder in the process in whatever manner it may be.
12. RFP received after the closing date and time will not be considered.
13. Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly comply to the Shanti Act 2025, other applicable rules and guideline and policies of Govt of India.

3a. Bid evaluation process:

All bids shall be evaluated based on offer documents submitted against the Pre-Qualification (PQ) criteria. Price bids/Offer of only those bidders who meet the PQ requirements will be considered. For guidance the current Ex-works price of fine garnet (92 grade) sold by IREL is Rs 4,200/T(loose). Based on the quote received, the highest price quoted by the bidder will be marked as H1. Accordingly, the offer rate for all eligible bids will be regulated by H1 rate only.

The quantity requirement by each bidder should not be less than 500t. The offer of bidder quoting less than 500t will be summarily rejected.

After meeting the H1 requirement, IREL will offer the balance quantity to H2, H3 there on at the H1 price depending on their bid quantity till the entire garnet mix quantity is

exhausted. In case the left over quantity is less than 500t, the same can be offered by IREL to any of the eligible bidders.

In case of same rates quoted by more than one party, bidder requesting for more quantity will be given preference. However, it may be noted that all sales will be done to H1 and other parties at H1 rate only.

Illustration of Evaluation of Prospective Bidders for Offer Quantity:

For better clarity, the following example is provided for ready reference:

Price quotes & quantity requirement submitted by Prospective bidders:

Sl no	Name of the Party	Quantity requested	Rate/T in Rs	Remark
1	XYZ1	800	3200 H3	
2	XYZ2	200	4100	Not considered as qty <500T
3	XYZ3	2100	3500 H1	
4	XYZ4	1000	3200 H3	
5	XYZ5	2500	3200 H3	
6	XYZ6	3200	3400 H2	
7	XYZ7	4200	2800 H4	

Based on above and RFP condition the Sale offer will be regulated as under :

Sl no	Name of the Party	Quantity offered	Rate/T in Rs	Remark
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1	XYZ3	2100	3500 H1	Balance 6900
2	XYZ6 H2	3200	3500	Balance 3700
3	XYZ5 H3	2500	3500	Bal-1200 [#]
4	XYZ4 H3	1000	3500	Bal -200t
5	XYZ1 H3	200	3500	Bal 0t
6	XYZ7 H4	0	3500	No offer
7	XYZ2	Bid rejected as initial quantity offered is less than 500t		

#same H3 rate but higher quantity and hence preference given to this party

4. Pre-qualification criteria:

Indian bidders/firms meeting the following criteria will be considered for quantity and price determination for further offer of Garnet:

Sl. No.	QUALIFICATION CRITERIA	Proof of supporting documents required for verification
1	The applicant must hold a valid document for mineral processing/garnet processing.	Relevant government document like MSE registration/CTO/GST etc
2	During last 3 years ending with Financial Year (FY) 2025-26 bidder should have average annual turnover of Rs 1 Cr.	Audited Balance Sheet/Profit & Loss Account of respective FYs. In case of absence of FY 2025-26 then 2024-25 and prior period will be considered. For MSE, the turnover criteria will be restricted. to Rs 25 lakhs. For start up company the turnover criteria will be exempted.
3	Consent to Operate (CTO): A valid Consent to Operate issued by the	Copy of the valid CTO document.

	State Pollution Control Board for mineral processing/garnet processing is required.	
4	Blacklisted	Furnished Undertaking Annexure - VI

IREL reserves right to seek for additional documents/clarifications for ascertaining qualification of bidders.

Disqualification:

The conditions under which the offer of party shall be disqualified is mentioned below but not limited to the same.

- Have conflict of interest with IREL
- Persons convicted for any criminal offence involving moral turpitude/ economic offences(other than freedom struggle)
- An applicant cannot put multiple applications as disparate entities/identities.
- Entity is under investigation or convicted for any economic offence.
- Entity is blacklisted
- Insolvency/Bankruptcy shall also be ground for disqualification of applicant
- Non compliance of terms and conditions of RFP.

5. Terms and condition

- i. Interested bidders may visit to site and site condition for taking delivery of the item. Site location:

IREL (India) Limited,
 OSCOM, Matikhalo,
 Chatarpur- 761 045
 Dist.: Ganjam (Odisha)

- ii. The evaluation of bids those meeting the PQ criteria only will be carried for further consideration.
- iii. The rate will be ex works basis and bidder must off take the material within 60 days of finalisation of order or as agreed by IREL.
- iv. Based on the per ton rate received from the qualified bidders, the selling price will be finalized based on the highest per ton rate(H1). The H1 rate to be acceptable to all the offered bidders. Quantity will be distributed amongst progressively lower quoted rate at H1 rate till the stock is exhausted.
- v. IREL shall have the exclusive right to finalize/alter the quantity to be supplied to the qualified bidders based on availability.
- vi. Subsequent to issuance of offer for sale letter to eligible bidders, bidder has to remit the applicable amount within 15 days or lifting of the material which ever is earlier.
- vii. Loading, handling and transportation of material is under the scope of bidder.
- viii. The tentative analysis of the material/product is attached as Annexure -IV "Typical Specification" attached for reference. The successful bidder shall be on following conditions:
 - a) Parties to provide undertaking that neither they nor their associate/subsidiary companies or companies in anyway related to them are having conflict of interest with IREL in the field of mining, which will include any legal dispute. The **conflict-of-interest** details is elaborated in Annexure-III

- b) Parties to ensure sale only after processing /refining the material supplied by IREL. An undertaking stating material procured shall not be exported/traded as it is provided for this purpose.
- c) In case of export/sales in SEZ, then same shall be done under Canalization of Beach Sand Minerals through IREL.
- d) Compliance of Shanti Act 2025 and addendum rules thereunder along with other applicable Legal, Social & Environmental Acts & Rules.
- e) Party has to clearly specify about the product quantity and offered rate per ton in rupees. IREL shall offer material to all the qualified bidders at the highest price as determined based on the offers received.
- f) Along with RFP bidder has to remit EMD of Rs 40,000/-.
- g) Acceptance of price: The participating bidders shall submit an undertaking that they shall accept the highest bid price for the quality of material intake on tonnage basis ex-works/IREL storage site. The H1 price determined by IREL will be final and to be accepted by qualified bidders without any condition.
- h) Bidders to note that they have to provide undertaking for taking necessary mining permits from Steel and Mines department Odisha State Government if they become successful in offer for garnet.
- i) The EMD of bidders not meeting the PQ criteria, will be refunded within one month of opening of bid which will bear no interest. Bids received without EMD will not be considered for further evaluation.
- j) EMD of successful bidders to whom garnet has been offered will be adjusted against the order quantity. EMD of other bidders to whom no offer

is made will be refunded within 30 days finalisation offer letter to selected parties.

k) In case selected bidders do not take the offered quantity within the scheduled period or refuse the offers then their EMD will be forfeited, and they will be debarred for 1 year from off take of any material from IREL.

l) IREL reserves the right to reject any offer submitted indicating abnormal low rate with respect to current market trend for determining the applicable H1 rate for offering Garnet for sale.

Commercial Offer/Price bid

Name of the Bidder:

Sl no	Product description	Qty in Mt to be lifted (minimum 500t)	Offered price(Rs/mt)
1	Mixed garnet concentrate with Garnet >=90% as per RFP	In figures	In figures
		In words	In words

The offer is valid for 90 days from bid due date. We confirm to lift the material upon become successful as per RFP terms at the discovered H1 rate as decided by IREL.

DATE _____

Authorised Signatory
Name :
Designation

with Company Seal

PLACE _____

**APPLICATION FOR REQUEST FOR PROPOSAL
(ON BIDDER'S LETTER HEAD)**

Sub: REQUEST FOR PROPSOAL FOR SALE OF GARNET MIX AVAILABLE AT OSCOM UNIT OF IREL (INDIA) LIMITED LOCATED IN GANJAM DISTRICT, ODISHA.

Ref. No.

Date :

To,
General Manager (Technical) & Mktg
Plot No. 1207, Veer Savarkar Marg,
Near Siddhi Vinayak Temple
Prabhadevi, Mumbai – 400 028

REF: TENDER NO.: IREL/CO/MKTG/GAR-MIX/RFP/08/2026

Dear Sir,

This is with reference to the advertisement dated DD/MM/YYYY inviting RFP/offer for the sale of Garnet product mix at OSCOM unit of IREL(India) Limited, for further enrichment to produce Garnet of various grades.

I/We, the undersigned Applicant, have read and examined in detail the RFP Bid Document and are desirous of participating in the above process.

I/We confirm having submitted the details in support of qualifying criteria as required by you along with this Application and necessary documents. In case you require any further information in this regard, I/we agree to furnish the same.

We further confirm our acceptance to all the terms and conditions of RFP.

I/ We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

I/We understand that you are not bound to accept any RFP bid you receive.

Yours sincerely

Authorized Signature,
(Name & Designation)

Encl: As above

Bidders Profile

1	<u>Name and address of the firm: (Detail address)</u>		Name of firm:	
			Authorized person's name:	
			Telephone No.:	
			E-Mail :	
			Mobile No.:	
			Website:	
2	Type of organization		Proprietorship/Partnership/LLP/Company	
	PAN NO:			
	GST NO			
	MSME Type(Relevant certificate) for micro and small enterprises		YES/NO	
	If yes, provide the details			
	Whether having facility of garnet processing		Yes /No	
3	If yes (Documentary proof/support to be attached)		<u>Consent to operate (Valid) Details:</u>	
			Date of CTO Issued: Location of the plant Facility Details of Product: Plant Capacity as per CTO: Date of Validity:	
4	Name of the proprietor/partner/Directors	Educational Qualification	Nationality	Age

	1) 2) 3)			
	Have you or any of the partners / Directors been involved as defendant in a criminal or civil suit (Excluding minor traffic violations etc.). If yes details to be provided.			YES / NO
5	Have you or any of the partners / Directors been involved in conflict of interest with the operation of IREL, If yes details to be provided.			YES / NO
6	Have your firm/company is blacklisted by IREL. If yes details to be provided.			YES / NO
	Details of present business			
7	Name of major Products processing including Garnet	Name of Brand/Company	Quantity per annum	
8	Annual business turnover: An annual average turnover of the last three preceding financial years (i.e YYYY/YY , YYYY/YY & YYYY/YY)			
	Year	Turnover (Rupees in lakhs)		
9	Trading Licence (issued by Steel and Mines Department, Govt of Odisha)	Yes/No		
10	Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly comply with the provisions of Shanti Act 2025, rules and guideline thereunder as well as all applicable legal and social, environmental acts and compliances. (Yes/no)			
11	Any other relevant information			

DATE _____

Signature of Sole Proprietor/Managing
Partner / Director with Seal

PLACE _____

Conflict of Interest

1.1 A Bidder shall not have a conflict of interest (the "Conflict of Interest") that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. Without prejudice to the generality of the aforesaid, a Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:

- i. the Bidder, its subsidiary /Subsidiaries and/or Holding Company and any other bidder, subsidiary /Subsidiaries and/or Holding Company directly or indirectly have common controlling shareholders or ownership interest; provided that his disqualification shall not apply to any ownership by a bank ,insurance company, pension fund or a public financial institution referred to in section 4A of the Companies act 2013. For the purpose of this section indirect shareholding held through one or more intermediate persons shall be computed as follows:

(aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and

(bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid up equity shareholding of such intermediary; or

- ii) a constituent of such bidder is also a constituent of another bidder or
- iii) Such bidder or any subsidiary /Subsidiaries and/or Holding Company receives or has received any direct or indirect subsidy, grant, concessional loan or Sale of Garnet mix@irel oscom

subordinated debt from any of the Bidder or subsidiary /Subsidiaries and/or Holding Company or has provided any such subsidy, grant, concessional loan or subordinated debt to any other bidder, subsidiary /Subsidiaries and/or Holding Company or

- a. such Bidder has the same legal representative for purposes of this Bidding process as any other bidder; or
- b. Such bidder or any subsidiary /Subsidiaries and/or Holding Company has a relationship with another Bidder or any Subsidiary/Subsidiaries and/or Holding Company, directly or through common third party /parties , that puts either or both of them in position to have access to each other's information about or to influence the Bid of either or each other or such bidder or any Subsidiary /Subsidiaries and /or Holding Company has participated as a consultant to IREL in the preparation of nay documents, design or technical specifications of the Project.
- iv. A bidder shall be liable for disqualification if any of the key managerial persons of IREL is/are related to the promotor or key managerial persons of the Bidder/members of the bidding Consortium, its subsidiary /holding company/Affiliate. Key managerial personnel shall have the meaning provided to it in Section 2(51) of the Companies Act 2013. For the purpose of this clause Bidder has to declare of any relationship as per this clause.

The above instances are illustrative but not exhaustive. Conflict of interest shall include all instances/situations/relationship/operations which may impact or may be perceived as likely to impact Bidders capacity to serve the best interest of IREL. The Bidder shall have an obligation to disclose any situation of actual or potential conflict. Any such disclosure shall be made at the time of submission of the proposal. If the Bidder fails to disclose the conflict of interest and if IREL came to know about any such situation at any time, it may lead to the disqualification of the said Bidder during bidding process or the termination of its contract during the contract execution.

Tentative Technical Specification of Garnet Product:**Total quantity for sale : 9000t(approx.)****Mineralogical Analysis:**

Garnet	90% minimum
Other Minerals	9-10%
Monazite	<0.25%

Size Analysis :

Mesh No	Equivalent Microns.	Cumulative Wt %
+50	+300	0.87
-50,+70	-300,+212	20.54
-70,+100	-212, +150	61.23
-100,+140	-150,+106	89.26
-140,+170	-106,+90	94.68
-170 ,+200	-90,+75	98.78
-200	-75	100

UNDERTAKING REGARDING BLACKLISTING / NON – DEBARMENT

To,

General Manager (Technical) & Mktg
IREL (India) Limited
Plot 1207, V S Marg,
ECTV, Prabhadevi,
Mumbai -400 028

We hereby confirm and declare that we, M/s -----, is not blacklisted/ De-registered/ debarred by any Government department/ Public Sector Undertaking/ Private Sector/ or any other agency for which we have Executed/ Undertaken the works/ Services during the last 5 years.

For -----

Authorised Signatory

Date:

Annexure VI

EMD Declaration

I have furnished a sum of Rs. ...40,000...../- (Rupees Forty Thousand only)
towards EMD vide NEFT/RTGS/DD/BG No.....
dated.....

Place:

Signature of tenderer:

Full Address:

IREL Bank Details

Name of the Bank	HDFC Bank Limited, V S Marg, Opp. Siddhivinayak Temple, Prabhadevi, Mumbai – 400028
Account Type	Current Account
Account Number	00122320000135
IFSC Code	HDFC0000012

Details of payment receipt shall attach with bid documents.

ETHICS IN TENDERING & OTHER BUSINESS DEALINGS:

Dear Sir,

IREL (India) Limited, a Government of India undertaking under the administrative control of Department of Atomic Energy is doing its business as per the rules and regulation of the Public Sector Undertaking and other statutory agencies. The business is done in an ethical, rational & impartial manner with good corporate governance.

In our endeavour to be more transparent in our dealings and to support our ideology all **Vendors, Customers and Business Partners** are requested not to provide any gift and / or inducement to any of our employees for securing / being granted favour in dealings with our Company. In assurance of your commitment to the aforesaid, it will be highly appreciated if you fill up, sign and abide by the attached undertakings.

Report of any gifts and / or inducements sought by any employee of the company should be immediately reported to any one of the following:

Chairman & Managing Director IREL (India) Limited., 1207, V.S. Marg, Prabhadevi Mumbai 400 028. Ph: 022-24225778 Email:cmd@irel.co.in	Chief Vigilance Officer IREL (India) Limited., 1207, V.S. Marg, Prabhadevi Mumbai 400 028 Ph:022-24221068 Email:cvo@irel.co.in
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We assure you that complaints if any made by you on the subject will be kept confidential and fair investigation will be conducted and appropriate action will be taken. Similarly, we expect your commitment to the undertaking and its violation will have consequences as per prevailing rule of the Company.

Thanking you,

For IREL (India) Limited
Name -----
Designation -----

Date

Annexure-VIII**CHECKLIST OF DOCUMENTS TO BE PROVIDED BY THE BIDDER**

Sl. No.	Document	Reference (Page No. of the Document Submitted)	Response (Yes/No)
1	Signed Copy of RFP Application including all addenda, corrigenda, and clarifications, if any	Annexure I, Page 14	
2	Commercial Offer/Price bid	Submitted as per format	
3	Bidder's Profile	Annexure II, Pages 15 to 16	
4	Pre-Qualification Documents in Support of:		
i	Valid certificate/document issued by State/Central Government	MSME Registration / CTO / GST etc., Refer Page 10	
ii	Average annual turnover of ₹1 Cr during the last 3 years ending with FY 2025-26	Supporting document furnished, Refer Page 10	
iii	Consent to Operate (CTO): A valid Consent to Operate issued by the State Pollution Control Board for mineral/garnet processing	Copy of valid CTO document, Refer Page 10	
iv	Blacklisting Undertaking	Annexure V, Page 20	
5	Conflict of Interest	Annexure III	
6	EMD Declaration	Annexure VI	
7	Ethics in Tendering	Annexure VII	