

**Request for Proposal
for
SALE OF ILMENITE (Min TiO₂ 52-53%)
Manavalakurichi, Tamil Nadu**



IREL (India) Limited

(A Govt. of India Undertaking – Dept. of Atomic Energy)

Plot No. 1207, Veer Savarkar Marg,
Near Siddhi Vinayak Temple,
Prabhadevi, Mumbai- 400028.
Website: <http://irel.co.in>

Bid Summary

SI No	Particulars	Information
1	Name of work	Request for proposal for sale of 6800 (approx.) Ilmenite (Min - TiO ₂ 52 -53 %, Slime 0.2 - 0.4%)Grade A/S Location: MK Unit of IREL (India) Limited Manavalakurichi, Kanyakumari District, Tamil Nadu, PIN 629252.
2	RFP Reference Number	IREL/CO/MKTG/ILM-A & S (MK)/RFP/09/2026
3	Type of bidding	Public tender
4	RFP Publishing – Date	09/09/2026
5	Last Date and Time of submission of RFP	23/09/2026, 17.30 Hrs
6	RFP Opening - Date & Time	24/09/2026 , 11.00 Hrs
7	Tender Fee	Not applicable as bidder will download the same from website.
8	Earnest Money Deposit (EMD)	Rs.1,70,000 Rs 85,000(for MSE bidders having valid registration and exemption will not be applicable to traders category)
9	Lifting period	On or before 31st December 2026.
10	Contact person and Address of IREL for communication	S.Acharjya, General Manager (Technical)& Mktg) R.Kumar Sr. Manager - DS IREL (India) Limited, Plot No.1207, VS Marg, ECIL Building, Opp. Siddhi Vinayak Temple, Prabhadevi, Mumbai – 400 028 Email: biz@irel.co.in

INDEX

Sl. No.	Content	Page No.
1	Introduction	4
2	Objectives	4
3	Instruction to bidder	4
4	Pre-qualification criteria	10
5	Terms and condition	11
Annexure I	Application for RFP	14
Annexure II	Bidder's Profile	15
Annexure III	Tentative Technical Analysis of Ilmenite Product	17
Annexure IV	Undertaking Regarding Blacklisting / Non-Debarment	18
Annexure V	EMD Declaration	19
Annexure VI	Ethics in Tendering	20
Annexure VII	Declaration-cum-Undertaking for RFP Compliance	21
Annexure VIII	Checklist of Documents to be Provided by the Bidder	22

1. Introduction:

IREL (India) Limited, a Mini Ratna-1 company, is a Govt. of India Undertaking under the Department of Atomic Energy and is operating Beach Sand Mining and Mineral processing plants at Chavara (Kerala), Manavalakurichi (Tamilnadu) and Orissa Sands Complex (OSCOM), Chatrapur (Odisha), to produce Ilmenite and associated minerals such as Rutile, Leucoxene, Zircon, Sillimanite, Garnet, etc.

IREL seeks sealed offers from bidders for off take of Ilmenite stored at MK Unit, Manavalakurichi (Tamil Nadu) on as is where is basis on short term delivery basis.

2. Objective

At present, IREL is having following stock of Ilmenite product and intend to sale to the prospective buyers (i.e. end-users or processors for value addition at their end).

Item	Description
Product for sell	Ilmenite A & S grade
Quantity(approx.)	6,800 tonnes (Approx.)
Typical specification	TiO ₂ 52 -53 % (Min.), Slime 0.2 - 0.4%
Particles size distribution	-140 +200#: 95% (detail particle size distribution is attached at Annexure III

3. Instructions to bidder –

1. Competitive offers are invited from interested bidders who meet prequalification criteria indicated in this RFP.
2. Before submitting offer, the bidders are requested to carefully examine the objectives, Qualification criteria and bid conditions.
3. The RFP shall be filled in totality and all pages shall be signed by the applicant/authorized person in token of acceptance of RFP terms and conditions. The RFP bid and all correspondence incidental to and concerning to the RFP bid shall be in English language only.

4. IREL reserves the right to modify the RFP by amendment for any reason whatsoever at any time prior to the last date of submission of RFP and such amendments if any shall be hosted in the website only.
5. The bidders who are meeting the qualification criteria may submit their RFP bid in sealed cover along with credentials complete in all respect.
6. The RFP bid shall be submitted in a separate sealed envelope superscribed with **“RFP for sale of Ilmenite A&S grade available at MK Unit of IREL(India) Limited”** addressed to:
General Manager – Technical & Marketing, IREL (India) Limited, 1207, Veer Savarkar Marg, Prabhadevi, Mumbai – 400 028 on or before 17.30 hours **23/09/2026**.
Any clarifications to be obtained from Mr R Kumar, SM(Mktg), 8104997162/022-24242227
7. The RFP proposal prepared and submitted by the bidder shall comprise the following.
 1. RFP Application form
 2. Bidders company Profile
 3. Documentary proofs (self-attested) in support of meeting all parameters as per Qualification Criteria.
 4. Filled in Commercial offer/ Price bid as per format.
 5. Any other document required for the fulfillment of the requirement of the tender.
8. Any one of the above documents, required to be submitted is found short / inadequate, the offer is liable to be rejected at that stage. However, IREL at its discretion may call for any clarification regarding the document. IREL at its discretion may also ask for the submission of any additional/missing/incomplete document(s) within a stipulated time period. In such case(s), the party shall have to comply with IREL's requirement within the specified time. In case of non-compliance to such queries, the offer will be rejected without entertaining further correspondence in that regard.
9. The RFP bid will be opened as per bid schedule. If the date fixed for opening of RFP bid is subsequently declared as holiday by Govt. of India/State Govt., the bid will be opened on next working day, time and venue remaining unaltered.

10. Bidders have to submit their offer well in advance so that the bids are received at IREL Corporate Office, Mumbai on or before the due date at 17.30 hr. IREL will not be responsible for any delay due to postal/courier service.
11. IREL reserves its right to accept or reject any or all RFP or any part of the RFP without assigning any reason whatsoever it may be and shall not be liable for any compensation to expenses / loss incurred by the bidder in the process in whatever manner it may be.
12. RFP received after the closing date and time will not be considered.
13. Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly comply to the Shanti Act 2025, other applicable rules and guideline and policies of Govt of India including registration with AMD/IBM as the case may be under MCDR Act.

3a. Bid evaluation process:

All bids shall be evaluated based on offer documents submitted against the Pre-Qualification (PQ) criteria and RFP. Price bids/Offer of only those bidders who meet the PQ requirements and furnished requisite EMD will be considered. For guidance, the current Ex-works price of Ilmenite A grade sold by IREL is Rs 17,360 PMT (in loose). Based on the quote received, the highest price quoted by the bidder will be marked as H1. Accordingly, the offer rate for all eligible bids will be regulated by H1 rate only for a particular band of offtake.

The quantity requirement by each bidder should not be less than 500t. The offer of bidder quote of less than 500t will be summarily rejected. There shall be two quantity bands as given below:

Band	Quantity Band (T)	Price applicable for the bidder
I	500 – 1000 T	H1 price quoted by the bidder under the same category
II	> 1000 <= 6800T	-Do-

Further, bidder quoting highest rate in both the categories will be provided an option to take an additional quantity upto 500t with a discount of 5% on their quoted rate and the same facility is not available to other bidders.

Example:

If the H1 price quoted under Band-I is ₹17,000/MT and under Band-II is ₹16500/T, the bidders quoting under the respective Bands shall be asked to lift the material at the H1 rate applicable to the respective Bands.

Suppose a bidder under Band-II has quoted an amount of Rs 15000/T is ranked H2. In such a case, the H1 rate applicable to Band-II, i.e. ₹16,500/MT, shall be offered to the H2 bidder. In case the H1 rate is not acceptable to the H2 bidder, IREL shall approach the H3 bidder and subsequent ranked bidders for offtake of the balance quantity at the H1 rate applicable to the respective Band.

After meeting the H1 requirement under each Band, IREL shall offer the balance quantity to H2, H3 and subsequent ranked bidders at the H1 price applicable to the respective Band, depending on their quoted quantity, until the entire Ilmenite A Grade quantity is exhausted.

In case the leftover quantity is less than 500 T, IREL may offer the same to any eligible bidder at the applicable H1 rate.

Further, since the overall highest rate quoted by one party is Rs17000/T, he will be offered additional quantity of upto 500T at a discount of 5% at its quoted rate. Thus, for the additional quantity the offered rate will be Rs16150/T. The applicable GST will be extra in all the cases.

In case the same rate is quoted by more than one bidder, preference shall be given to the bidder who has quoted for higher quantity. If still there is tie, then bidder who has offered to take the material at the earliest and who had taken any product from IREL will be given preference and decision of IREL in this regard will be final.

The quantities sought should be more or equal to 500T and additional quantities in multiples of 10T.

However, it may be noted that IREL shall maintain the sequence of offers to bidders of band based on highest price quoted among two bands. In case of poor response or low price quoted by bidder in a particular band IREL reserves the right to sell the product to bidders at a mutually agreed price which is not less than the floor price decided by IREL. The decision of IREL is final in this regard.

Illustration of Evaluation of Prospective Bidders for Offer Quantity:

For better clarity, the following example is provided for ready reference:

Price quotes & quantity requirement submitted by Prospective bidders:

Sl no	Name of the Party	Quantity requested(T)	Rate/T in Rs	Remark
1	XYZ1	500	17000 H1	Band I
2	XYZ2	1000	16500 H2	Band I (H1 price applicable is Rs17000/T)
3	XYZ3	350	18000	Not considered as qty <500T
4	XYZ4	2000	16000 H1	Band II
5	XYZ5	2,500	14000 H2	Band II (H1 price applicable is Rs

				16,000T)
6	XYZ6	5000	13500 H3	Band II (H1 price applicable is Rs 16,000T)

Based on above and RFP condition the Sale offer will be regulated as under:

Sl no	Name of the Party	Quantity offered	Rate/T in Rs	Remark
1	XYZ1	500	17000 H1	Balance 6300 Band - I
2	XYZ2 H2	1000	17000	Balance 5300 Band - I
3	XYZ4 H1	2000	16000	Balance 3300 Band - II
4	XYZ5 H2	2500	16000 H1	Balance 800 Band -II
5	XYZ6 H3	800	16,000 H1	Balance 0 Band -II
6	Eligible or balance parties	Will be offered any balance quantity at said band rate if any of the H2/H3 bidders under any other band is refused to take the supply at H1 rate.		
7	XYZ3	Bid rejected as initial quantity offered is less than 500t		

Further it may be noted that since the price quoted by XYZ1 is the highest at Rs17000/t for both the bands, they will have option to offtake additional quantity of upto 500t

@Rs16150 /t. If they exercise the said option then the balance left over quantity of 5800t (6800t- 500t-500t) will be distributed amongst the other eligible bidders.

Further bidder has option to provide the EMD in the form of DD, Online payment. Bids received without EMD is liable for rejection.

Selected bidder needs to start lifting of the offered quantity within 30 days of receipt of offer letter and has to complete the total quantity by 31st December 2026.

4. Pre-qualification criteria:

Indian bidders/firms meeting the following criteria will be considered for quantity and price determination for further offer of Ilmenite:

Sl. No.	QUALIFICATION CRITERIA	Proof of supporting documents required for verification
1	Business Registration - The firm is legally registered as a company, partnership, or sole proprietorship	Relevant supporting document to be Submitted
2	During last 3 years ending with Financial Year (FY) 2025-26 bidder should have average annual turnover of Rs 1 Crore.	Audited Balance Sheet/Profit & Loss Account of respective FYs. In case of absence of FY 2025-26 then 2024-25 and prior period will be considered. For MSEs, the turnover criteria will be minimum Rs 50 lakhs. For start up company the turnover criteria will be exempted.
3	AMD/IBM registration number	The bidder shall possess a valid IBM/AMD registration number. In the event of non-availability of the same at the time of bid submission, the bidder shall furnish an undertaking to obtain and provide the registration number within seven (7) days of being declared as one of the eligible bidders for lifting of ilmenite.
4	Blacklisted	Furnished Undertaking Annexure - IV

IREL reserves right to seek for additional documents/clarifications for ascertaining qualification of bidders.

5. Terms and condition

- i. Interested bidders may visit to site and site condition for taking delivery of the item. Site location:

IREL (India) Limited
Manavalakurichi Road,
Manavalakurichi, Kanyakumari District,
Tamil Nadu, PIN 629252

- ii. The evaluation of bids those meeting the PQ criteria and submitted EMD will only be carried for further consideration.
- iii. The rate will be ex-Works basis and applicable taxes are extra. Bidder must off take the material within 90 days of finalisation of order or as agreed by IREL.
- iv. Based on the per ton rate received from the qualified bidders, the selling price will be finalized based on the highest per ton rate(H1) for the respective bands. The H1 rate for the said band is applicable to the bidders requesting quantity under the said band. Quantity will be distributed amongst progressively lower quoted rate at H1 rate (of the said band) till the stock is exhausted. The H1 rate quoted for the particular band will have preference over other band lower H1 rate for the quantity offered by IREL.
- v. Further the overall H1 price quoted by a bidder will have preference for off take of upto 500t additional quantity of ilmenite at 5% discount on its quoted rate.
- vi. Acceptance of Price: The participating bidders shall submit an undertaking that upon acceptance of H1 rate for the said band they will lift the material on tonnage basis ex works IREL. The H1 price determined by IREL for the particular band will be final.
- vii. The EMD submitted by unsuccessful bidders will be returned within 30 days of finalisation of final offtake contracts. In case of successful bidders EMD amount will be adjusted against the quantity till completion of the total allotted quantity.
- viii. IREL shall have the exclusive right to finalize/alter the quantity to be supplied to the qualified bidders based on availability.
- ix. Subsequent to issuance of offer for sale letter to eligible bidders, bidder has to remit the sales proceed within 30 days of its issuance or lifting of the material whichever is earlier.
- x. Loading, handling and transportation of material is under the scope of bidder.
- xi. The tentative analysis of the material/product is attached as Annexure -III "Typical Specification" attached for reference. The successful bidder shall be on following conditions:
 - a) Parties to provide undertaking that neither they nor their associate/subsidiary companies or companies in anyway related to them are having conflict of interest wrt the RFP.
 - b) In case of export/sales in SEZ, then same shall be done under Canalization of Beach Sand Minerals through IREL.

- c) Compliance of Shanti Act 2025 and addendum rules thereunder along with other applicable Legal, Social & Environmental Acts & Rules.
- d) Party has to clearly specify about the product quantity and offered rate per ton in rupees. IREL shall offer material to all the qualified bidders at the highest price as determined based on the offers received.
- e) Along with RFP bidder has to remit applicable EMD (Rs1,70,000/- for normal bidders and Rs85,000 for MSE bidders excluding traders). EMD shall be acceptable in form of DD or Online mode payment like RTGS/NEFT.
- f) The EMD of bidders not meeting the PQ criteria, will be refunded within one month of opening of bid which will bear no interest. Bids received without EMD will not be considered for further evaluation.
- g) EMD of successful bidders to whom Quantity has been offered will be adjusted against the order quantity. EMD of other bidders to whom no offer is made will be refunded within 30 days finalisation offer letter to selected parties.
- h) Selected bidder means bidder quoting H1 rate for a particular band or accepted the H1 rate for the said band. In case selected bidders do not take the offered quantity within the scheduled period or refuse the offers then their EMD will be forfeited.
- i) IREL reserves the right to reject any offer submitted indicating abnormal low rate with respect to floor price for determining the applicable H1 rate for offering Ilmenite for sale.

Commercial Offer/Price bid

Name of the Bidder:

Sl no	Product description	Qty in Mt to be lifted (minimum 500t)	Offered price (Rs/mt)
1	Ilmenite A/S grade TiO ₂ 52-53 % (Min.) with slime content (0.2-0.4 %) as per RFP		

The applicable GST and any other charges shall be charged extra.

The offer is valid for 90 days from bid due date. We confirm to lift the material upon become successful as per RFP terms as decided by IREL.

DATE _____

Authorised Signatory

Name :

Designation

with Company Seal

PLACE _____

**APPLICATION FOR REQUEST FOR PROPOSAL
(ON BIDDER'S LETTER HEAD)**

Sub: REQUEST FOR PROPOSAL FOR SALE OF ILMENITE A/S Grade AVAILABLE AT
MK UNIT OF IREL (INDIA) LIMITED LOCATED IN MANAVALAKURICHI, TAMIL
NADU

Ref. No.

Date :

To,
General Manager (Technical) & Mktg
Plot No. 1207, Veer Savarkar Marg,
Near Siddhi Vinayak Temple
Prabhadevi, Mumbai – 400 028

REF: TENDER NO.: IREL/CO/MKTG/ILM-A & S (MK)/RFP/09/2026

Dear Sir,

This is with reference to the advertisement dated DD/MM/YYYY inviting RFP/offer for the sale of Ilmenite A/S Grade at MK Unit of IREL(India) Limited, for value addition.

I/We, the undersigned Applicant, have read and examined in detail the RFP Bid Document and are desirous of participating in the above process.

I/We confirm having submitted the details in support of qualifying criteria as required by you along with this Application and necessary documents. In case you require any further information in this regard, I/we agree to furnish the same.

We hereby confirm our acceptance of all the terms and conditions stipulated in the Request for Proposal (RFP). Further, we undertake that we shall not engage in or practice any unfair trade practices in relation to the supply of ilmenite by IREL under this RFP.

I/ We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

I/We understand that you are not bound to accept any RFP bid you receive.

Yours sincerely

Authorized Signature,
(Name & Designation)

Encl: As above

Bidders Profile

Sl. No.	Description / Particulars	Bidder Details
1.	Name of the Bidder / Entity	M/s
2.	Legal Status of the Firm	(Proprietorship / Partnership / Private Ltd / Public Ltd)
3.	Registered Office Address	
4.	Name of the Authorized Signatory	
5.	Designation of Authorized Signatory	
6.	Have your firm/company is blacklisted by IREL or any Govt organization . If yes details to be provided	Yes/No
7.	Contact Details	Mobile No: Email ID:
8.	Permanent Account Number (PAN)	
9.	GST Registration Number	
10	Bank Account Details	Bank Name: Account No: IFSC Code: _____

11	Annual business turnover: An annual average turnover of the last three preceding financial years (i.e YYYY/YY , YYYY/YY & YYYY/YY).	
	Financial Year	Turnover (Rupees in lakhs)
12.	AMD/IBM Registration NO	In case of non-availability, provide undertaking to supply the same within 7 days becoming eligible for lifting of the ilmenite#.
13	Undertaking shall have to be submitted by party that during the execution of this contract they shall strictly comply with the provisions of Shanti Act 2025, rules and guideline thereunder as well as all applicable legal and social, environmental acts and compliances. (Yes/no)	
14	Any other relevant information	

DATE _____

Signature of Sole Proprietor/Managing
Partner / Director with Seal

PLACE _____

Incase of non-submission of the same within the stipulated time period then offer will be summarily rejected and the EMD amount will be forfeited.

Annexure-III

Tentative Technical Specification of Ilmenite A &S Grade (Min TiO₂ 52-53%)

Product:

Total quantity for sale: 6,800t(approx.)

Typical Chemical Analysis:

Chemical Parameter	%
TiO ₂	52-53
FeO	24.2
Fe ₂ O ₃	18.2
CaO	0.05
MgO	0.71
P ₂ O ₅	0.03
MnO	0.32
Al ₂ O ₃	0.33
Cr ₂ O ₃	0.02
V ₂ O ₅	0.17
SiO ₂	0.63
Th	170 ppm
U	15 ppm
Slime	0.40 -0.20

Sieve Analysis:

Mesh Size (ASTM Mesh)	Sieve Opening in Microns	Cumulative % Retained
50	300	1.0-5.0
70	212	5.0-15.0
100	150	15.0-50.0
140	106	50.0-95.0
200	75	95.0-100.0

UNDERTAKING REGARDING BLACKLISTING / NON – DEBARMENT

To,

General Manager – Technical & Marketing
IREL (India) Limited
Plot 1207, V S Marg,
ECTV, Prabhadevi,
Mumbai -400 028

We hereby confirm and declare that we, M/s -----, is not blacklisted/ De-registered/ debarred by any Government department/ Public Sector Undertaking/ Private Sector/ or any other agency for which we have Executed/ Undertaken the works/ Services during the last 5 years.

For -----

Authorised Signatory

Date:

EMD Declaration

I have furnished a sum of Rs. ...1,70,000...../- (Rupees Forty Thousand only) towards EMD vide NEFT/RTGS/DD/BG No..... dated.....

In case of MSE bidders(Except traders)

I have furnished a sum of Rs. ...85,000...../- (Rupees Forty Thousand only) towards EMD vide NEFT/RTGS/DD/BG No..... dated.....

Place:

Signature of tenderer:

Full Address:

IREL Bank Details

Name of the Bank	HDFC Bank Limited, V S Marg, Opp. Siddhivinayak Temple, Prabhadevi, Mumbai – 400028
Account Type	Current Account
Account Number	00122320000135
IFSC Code	HDFC0000012

Details of payment receipt shall attach with bid documents.

ETHICS IN TENDERING & OTHER BUSINESS DEALINGS:

Dear Sir,

IREL (India) Limited, a Government of India undertaking under the administrative control of Department of Atomic Energy is doing its business as per the rules and regulation of the Public Sector Undertaking and other statutory agencies. The business is done in an ethical, rational & impartial manner with good corporate governance.

In our endeavour to be more transparent in our dealings and to support our ideology all **Vendors, Customers and Business Partners** are requested not to provide any gift and / or inducement to any of our employees for securing / being granted favour in dealings with our Company. In assurance of your commitment to the aforesaid, it will be highly appreciated if you fill up, sign and abide by the attached undertakings.

Report of any gifts and / or inducements sought by any employee of the company should be immediately reported to any one of the following:

Chairman & Managing Director IREL (India) Limited., 1207, V.S. Marg, Prabhadevi Mumbai 400 028. Ph: 022-24225778 Email:cmd@irel.co.in	Chief Vigilance Officer IREL (India) Limited., 1207, V.S. Marg, Prabhadevi Mumbai 400 028 Ph:022-24221068 Email:cvo@irel.co.in
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We assure you that complaints if any made by you on the subject will be kept confidential and fair investigation will be conducted and appropriate action will be taken. Similarly, we expect your commitment to the undertaking and its violation will have consequences as per prevailing rule of the Company.

Thanking you,

For IREL (India) Limited
Name -----
Designation -----

Date

Declaration-cum-Undertaking for RFP Compliance

To,

General Manager - Technical) & Marketing
IREL (India) Limited
Plot 1207, V S Marg,
ECTV, Prabhadevi,
Mumbai -400 028

We hereby confirm and declare that we, M/s -----,

<Name of entity>, do hereby solemnly affirm, declare, and undertake as follows:

1. The entity is not convicted for any criminal offence involving moral turpitude / economic offences.
2. The entity is not applied multiple applications.
3. The entity is under investigation or convicted for any economic offence.
4. The entity is not blacklisted.
5. The entity is not insolvency and Bankruptcy Compliance.
6. The entity shall compliance all terms and condition outlined in the RFP.
7. In case of not having IBM/AMD registration number, we undertake to provide the same with in 7 days of becoming eligible for offtake of ilmenite as per RFP. Non submission of the same will liable for rejection of bid and forfeiture of EMD.

For -----

Authorised Signatory

Date:

Sale of Ilmenite @irel MK

Signature of bidder 21

CHECKLIST OF DOCUMENTS TO BE PROVIDED BY THE BIDDER

Sl. No.	Document	Reference (Page No. of the Document Submitted)	Response (Yes/No)
1	Signed Copy of RFP Application including all addenda, corrigenda, and clarifications, if any	Annexure I, Page 14	
2	Commercial Offer/Price bid	Submitted as per format	
3	Bidder's Profile	Annexure II, Pages 15 to 16	
4	Pre-Qualification Documents in Support of:		
i	Business Registration - The firm is legally registered as a company, partnership, or sole proprietorship	Supporting document furnished, Refer Page 10	
ii	Average annual turnover of ₹ 1 Cr during the last 3 years ending with FY 2025-26. Rs50 lakhs for MSEs. Nil for Start ups.	Supporting document furnished, Refer Page 10	
iv	Blacklisting Undertaking	Annexure IV, Page 18	
5	AMD/IBM registration or undertaking in this regard	Annexure-VII, Page 21	
6	EMD submission details	Annexure V	
8	Ethics in Tendering	Annexure -VI	